

# Selection Tools and Techniques

The seminar aims to transfer knowledge and best practices for specialists and managers so they can achieve superior results in the selection processes at professional standards.

#### **Seminar content:**

- ✓ Planning the selection & evaluation process
- ✓ How to define the selection and evaluation criteria.
- Selection based on competencies
- Competencies operationalization
- ✓ How to screen, analyze and select resumes
- ✓ Interviewing techniques: behavioral interview
- ✓ How to formulate questions to obtain relevant information
- ✓ How to evaluate compatibility with the job and the organization
- ✓ How to avoid errors in the process of selection and assessment
- When and how we use the psychological assessment tools

# **Benefits for participants:**

- Open environment, participants are encouraged to practice selection and assessment techniques
- ✓ The use of interactive methods (role-play, group exercises, case studies)
- Opportunity to exchange experiences with other specialists in the field

## The course is addressed to:

- Human resources specialists
- Department coordinators
- Managers

#### **Trainer**



Madalina Balan - is specialized in organizational psychology, psychologist, senior consultant and managing partner at HART Consulting. Madalina is certified in Hogan Assessment methodology, being the trainer for Romania and Moldova in this methodology. With over 10 years' experience as a trainer and consultant in human resources, Madalina has managed various projects on talent management, selection and development for manifold Romanian and multinational organizations. Over the last 6 years, more than 700 people have successfully attended our Selection Skills training program.

### 2014 Calendar

















Fee

600 euro + VAT for one person















Cancellation Policy:If you cancel your Selection Tools and Techniques Workshop registration, Hart Consulting will automatically transfer your registration to a future workshop date. HART Consulting does not offer a refund of the workshop fee.